



REVIEWED CONDENSED CONSOLIDATED RESULTS

FOR THE 12 MONTHS ENDED 29 FEBRUARY 2020

STEFANUTTI STOCKS HOLDINGS LIMITED

("Stefanutti Stocks" or "the company" or "the group")

(Registration number: 1996/003767/06)

(Share code: SSK ISIN: ZAE000123766)

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Table with 4 columns: R'000, % decrease, 12 months ended 29 February 2020, Reviewed, Audited, 12 months ended 28 February 2019. Rows include Contract revenue, Earnings before interest, taxation, depreciation and amortisation (EBITDA), Operating loss before investment income, etc.

Table with 4 columns: R'000, % decrease, 12 months ended 29 February 2020, Reviewed, Audited, 12 months ended 28 February 2019. Rows include Total comprehensive income attributable to equity holders of the company, Earnings per share (cents), Diluted earnings per share (cents).

Commentary to the statement of profit or loss and other comprehensive income

Table with 4 columns: Headline earnings reconciliation, 29 February 2020, 28 February 2019. Rows include Loss after taxation attributable to equity holders of the company, Adjusted for: Profit on disposal of plant and equipment, etc.

DISAGGREGATION OF REVENUE

Table with 4 columns: Revenue can be further disaggregated as follows: 29 February 2020, Reviewed, Audited, 12 months ended 28 February 2019. Rows include Geographical: Within South Africa, Outside South Africa; Sector: Private, Public.

STATEMENT OF FINANCIAL POSITION

Table with 4 columns: R'000, 29 February 2020, Reviewed, Audited, 28 February 2019. Rows include ASSETS: Non-current assets, Current assets; EQUITY AND LIABILITIES: Capital and reserves, Non-current liabilities, Current liabilities.

STATEMENT OF CASH FLOWS

Table with 4 columns: R'000, 29 February 2020, Reviewed, Audited, 12 months ended 28 February 2019. Rows include Cash (consumed by)/generated from operations, Cash flows from operating activities, Cash flows from investing activities, Cash flows from financing activities.

Table with 5 columns: Construction & Mining, Building, M&E, Reconciling segments*, Total. Rows include Segment information: 29 February 2020 (reviewed), 28 February 2019 (audited).

* Other segments comprise segments that are primarily centralised in nature i.e. the group's headquarters

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STATEMENT OF CHANGES IN EQUITY

Table with 8 columns: R'000, Share capital and premium, Foreign currency translation reserve, Revaluation surplus reserve, Legal reserve, (Accumulated loss)/Retained earnings, Attributable to equity holders of the company, Non-controlling interest, Total equity. Rows include Balance at 28 February 2018 audited, Balance at 28 February 2019 audited, Balance at 29 February 2020 reviewed.

Shareholders are referred to the webcast and presentation relating to the reviewed condensed consolidated results for the 12 months ended 29 February 2020 which is available on the company's website: www.stefstocks.com.

BASIS OF PREPARATION AND ACCOUNTING POLICIES

The reviewed condensed consolidated results for the year ended 29 February 2020 (results for the year) have been prepared in accordance with framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS), the Financial Reporting Guides as issued by SAICA and the Financial Reporting Pronouncements issued by the Financial Reporting Standards Council.

There is no significant difference between the carrying amounts of financial assets and liabilities and their fair values. The fair value measurement for land and buildings are categorised as a level 3, based on the valuation method of income capitalisation using observable inputs i.e. market capitalisation rates and income/expenditure ratio.

The company's directors are responsible for the preparation and fair presentation of the reviewed condensed consolidated results. These results have been compiled under the supervision of the Chief Financial Officer, AV Coccante, CA(SA).

COVID-19

The first known and laboratory confirmed case of COVID-19 in South Africa was reported on 5 March 2020. In efforts to prevent an unimpeded spread of COVID-19 and to provide time for the South African National Department of Health to prepare for the expected, eventual, increase in community transmission cases, a National State of Disaster was declared by President Cyril Ramaphosa on 15 March 2020, in accordance with the provisions of the Disaster Management Act, 2002.

Based on the above fact and circumstances the effect of COVID-19 has been classified as a non-adjusting post balance sheet event.

Further to the voluntary announcements released on 7 April 2020 and 29 May 2020 regarding the impact of COVID-19 lockdown, all the group's businesses are now operating under the revised level 3 restrictions within the required protocols. Stefanutti Stocks' priority continues to be the health and safety of its employees.

As part of its response to the virus, a special task team was constituted to monitor, provide guidance and immediately respond to this continuously changing environment. The group has instituted and continues to review and amend the required protocols focused on ensuring the health and safety of Stefanutti Stocks' employees and stakeholders, in terms of the guidelines provided by the World Health Organisation, the National Institute for Communicable Diseases, the Department of Health and other regulatory authorities in each of the jurisdictions in which Stefanutti Stocks operates.

Further details will be available in the group consolidated annual financial statements to be released on 28 August 2020.

AUDITORS' REVIEW

These reviewed condensed consolidated financial statements for the year ended 29 February 2020 have been reviewed by the group's auditors, Mazars. Their unmodified review conclusion is available for inspection at the company's registered office. The auditor's conclusion contained the following emphases of matter: We draw attention to the disclosure included in this announcement, which indicates that the group incurred a net loss of R1 072 million for the year ended 29 February 2020 and, as of that date, the group's current liabilities exceeded its current assets by R998 million.

GROUP PROFILE

Stefanutti Stocks is a construction company operating throughout South Africa, sub-Saharan Africa and the United Arab Emirates with multi-disciplinary expertise including concrete structures, marine construction, piling and geotechnical services, roads and earthworks, bulk pipelines, open pit contract mining and surface mining related services, all forms of building works, including affordable housing, and mechanical and electrical installation and construction.

FUNDING AND RESTRUCTURING PLAN

The board of Stefanutti Stocks hereby provides shareholders with a further update on the Funding Plan as reported in the Unaudited Condensed Consolidated Results of Stefanutti Stocks for the six months ended 31 August 2019 (the "Previous Announcements") and subsequent announcements (collectively the "Subsequent Announcements").

As reported in the Subsequent Announcements, a strategic restructuring team has been appointed, including the appointment of a Chief Restructuring Officer, to advise on and assist with the development and implementation of a detailed turnaround programme for the group, including the securing of requisite additional short-term funding from the company's primary banker and guarantee providers (the "Lenders") and the subsequent restructuring of all such short-term funding into appropriate longer-term funding (the "Restructuring Plan" or "Plan").

Shareholders are advised that the Restructuring Plan has been fully developed, including having regard to the potential impact of the Coronavirus ("COVID-19") on the group and its business. The Plan has been approved by both the company's board of directors and the Lenders and envisages, inter alia:

- the sale of non-core assets;
the sale of underutilised plant and equipment;
the sale of certain divisions/subsidiaries;
internal restructuring initiatives required to restore optimal operational and financial performance;
the securing of additional short-term funding of R430 million, of which R270 million relates to the negative effects of the national lockdown due to the COVID-19;
a favourable outcome from the processes relating to the contractual claims and compensation events on the Kusile power project;
the restructuring of the short-term funding received to date from the Lenders into a term loan; and
evaluation of an optimum business model and associated capital structure analysis including the potential of raising new equity.

The purpose of the Plan is to put in place the optimal capital structure and access to liquidity to position the group for long-term growth in this dynamic environment.

In accordance with the Plan, the Lenders have provided the group with the following funding:
26 July 2019 R120,0 million
5 November 2019 R391,0 million
19 December 2019 R227,5 million
25 February 2020 R77,9 million
22 May 2020 R109,2 million
2 June 2020 R146,0 million
1 July 2020 R180,0 million
Total received to date R1 251,6 million

Including the estimated impact of COVID-19 and the additional funding required for the Kusile power project as noted below, the total funding requirement for the group is R1 256 million. In line with the Restructuring Plan, management has started to reconfigure the group's organisational structure to improve operational performance and decrease overhead costs, including the reduction of the group's overall headcount.

The Restructuring Plan is anticipated to be implemented over the financial years ending February 2021 and February 2022 and, to the extent required, shareholder approval will be sought for relevant aspects of the Plan. The previous short-term funding agreement was converted into a term loan on 1 July 2020, which loan terminates on 28 February 2022, and in addition, the Lenders have agreed to provide continued guarantee support for current and future projects being undertaken by the group. Stefanutti Stocks will continue to update shareholders on the progress of various aspects of the Restructuring Plan.

The funding provided by the Lenders has assisted in relieving the group's liquidity pressures even though current liabilities still exceed current assets, and as a consequence material uncertainty exists that may cast doubt on the group's ability to continue as a going concern in the short term. However, having converted the short-term funding agreement to a term loan and on the basis of successfully implementing the Restructuring Plan, the directors consider it appropriate that the group's results for the year be prepared on the going-concern basis.

OVERVIEW OF RESULTS

Eskom - Kusile Power Project

During the current reporting period, Eskom has adopted an adverse approach to certification of applications for work done by the Stefanutti Stocks Basil Read JV ("SSBR"), which has required a substantial increase of internal funding for this project. This has increased the initial funding requirement of R400 million to approximately R566 million excluding the impact of COVID-19.

As stated in the SENS announcement dated 8 July 2020, Stefanutti Stocks notes the release of the Eskom briefing document dated 10 June 2020 (the "Kusile Contract Investigations Status") ("briefing document") where it is stated, amongst other things, that Stefanutti Stocks has been overpaid by Eskom in relation to certain projects. Stefanutti Stocks has considered the briefing document and notes, for the benefit of shareholders in particular, that the investigations being carried out by and on behalf of Eskom are not complete. That said, Stefanutti Stocks updates that it, or the joint operations in which it participates, have been overpaid.

- Revenue R8,6 billion
Cash at end of year R741 million
Current order book R8,5 billion

the processes remain ongoing.

The group advises shareholders as follows in relation to the matters raised with respect to Stefanutti Stocks in the briefing document:

- During the period between 2015 to 2018, payments made by Eskom to SSBR on package 16 were all made consequent to certificates issued by the independent engineer. During that period, representatives of the engineer and Eskom carried out audits of SSBR records and the payment certificates were issued after they had satisfied themselves that the costs claimed were actually and validly incurred in the construction at Kusile.
Stefanutti Stocks contends that SSBR is owed additional amounts in respect of work done since December 2018 and in respect of which payments have been withheld. SSBR and Eskom have both committed to a claims resolution process which involves the appointment of independent experts to evaluate the causes of delay and the quantum thereof. This process remains ongoing.
In relation to Package 28, during February 2019, Eskom terminated the contract with Stefanutti Stocks Izazi JV ("SSI") due to its inability to provide access to SSI to be able to complete the relevant works. Based on the works completed, as well as Eskom's inability to provide access, Stefanutti Stocks contends that there are significant amounts due to it. SSI commenced an adjudication process to recover these material amounts in 2018. This process is ongoing and is anticipated to be concluded during the latter part of 2020.

Remaining operations

The continued adverse market conditions, as well as the substantial impact of the Kusile power project, has reduced contract revenue from operations to R8,6 billion (Feb 2019: R9,9 billion).

Table with 2 columns: Description, Amount. Rows include Provision for future costs - Kusile power project (refer above) R462 million, Specific provisions for slow paying trade receivables R331 million, Specific project losses R294 million, Impairment of goodwill R53 million, Provision for Kenya tax liability R43 million.

The United Arab Emirates operation contributed R48 million (Feb 2019: R66 million) towards the share of profits of equity-accounted investees. This year's contribution is a reflection of more normalised trading conditions.

The group has not provided for a deferred tax asset on the losses pertaining to the South African trading entity for the current year.

Earnings and headline earnings per share are reported as a loss of 640,35 cents (Feb 2019: 65,99 cents) and a loss of 622,48 cents (Feb 2019: 70,12 cents) respectively.

The group's order book is currently R8,5 billion of which R4,2 billion arises from work beyond South Africa's borders.

Capital expenditure for the year amounted to R404 million (Feb 2019: R180 million) of which R305 million (Feb 2019: R70 million) relates to the recognition required by IFRS 16 right-of-use assets. These items are not owned by the group but are in fact rented from suppliers, with limited liability. There was a marginal increase in depreciation to R217 million (Feb 2019: R211 million). Finance costs increased to R126 million (Feb 2019: R101 million) as a result of the extended funding made available from the Lenders and an interest accrued included in the provision for the Kenyan tax liability of R18 million.

Contributing to the adverse market conditions facing the industry, are the well documented and ongoing delays in payments from clients. This has had a significant impact on the group's trade and other receivables as well as payments to suppliers and sub-contractors. This resulted in an increase in working capital of R437 million (Feb 2019: R246 million decrease) negatively impacting on cash consumed from operations of R751 million (Feb 2019: R361 million cash generated from operations). The group's overall cash position has decreased to R741 million (Feb 2019: R881 million).

With the ongoing reduction of available work in the local mechanical and electrical market, goodwill of R30 million relating to the Skelton & Pomeroy (Pty) Ltd and Apollo Esil (Pty) Ltd acquisitions has been impaired. Continuing losses within the Roads & Earthworks division also necessitated an impairment in goodwill of R23 million.

Consequent to the additional funding requirements of the group and the impact of IFRS 16, interest-bearing liabilities have increased to R1 510 million (Feb 2019: R637 million).

The effect of the weakening Rand on the translation of certain foreign operations resulted in R52 million profit (Feb 2019: R58 million) being recognised in other comprehensive income.

Review of operations

Construction & Mining

Construction & Mining's contract revenue decreased to R5,1 billion (Feb 2019: R5,3 billion) with an operating loss of R430 million (Feb 2019: R251 million), which predominantly includes the losses incurred on slow paying trade receivables and losses incurred on projects in the Road & Earthworks, Civils and Mining Services divisions. The material loss making projects in each of the Roads & Earthworks and Civils divisions are complete.

Port upgrades in Durban and Cape Town offer opportunities for the Marine and Civils divisions, whilst additional opportunities exist in water and transport infrastructure in South Africa, Swaziland and Botswana.

Mining infrastructure opportunities continue to present themselves to the benefit of this business unit.

The government's proposed National Development Plan (NDP) will offer potential opportunities to this business unit.

Subsequent to year-end, two contract mining projects were terminated by the group of which one client is disputing the termination to arbitration. This has resulted in the client's defence. The matter will now be dealt with in an arbitration, which no provision has been made. The cancellation of these contracts resulted in a reduction of Construction & Mining's longer term order book.

Construction & Mining's order book at February 2020 was R4,6 billion (Feb 2019: R6,5 billion). The reduction in order book was a consequence of the termination of two contract mining projects.

Building

The Building business unit's contract revenue reduced to R2,6 billion (Feb 2019: R3,4 billion), the operating loss increased to R490 million (Feb 2019: R251 million), which predominantly includes the losses incurred on slow paying trade receivables and losses incurred on projects in the Road & Earthworks, Civils and Mining Services divisions. The material loss making projects in each of the Roads & Earthworks and Civils divisions are complete. The profit of the equity-accounted United Arab Emirates operation is excluded from this result.

The Mozambique and Coastal divisions continue to deliver positive results.

This business unit should also potentially benefit from the NDP, together with commercial, leisure, warehouse and factory opportunities in the private sector, in KwaZulu-Natal and Western Cape.

The Mozambique division's order book is currently under pressure, impacted by the delay in the northern province gas fields expansion projects. The division is, however, pursuing opportunities in the office, residential, factory and surface mine infrastructure in the private sector.

Building's order book at February 2020 was R2,3 billion (Feb 2019: R2,7 billion) excluding the United Arab Emirates order book of R658 million (Feb 2019: R808 million).

Mechanical & Electrical

Mechanical & Electrical's contract revenue decreased to R897 million (Feb 2019: R1,2 billion) with an operating loss of R225 million (Feb 2019: R19 million). The operating loss has been impacted by project losses incurred on a project in each of the Oil & Gas and Mechanical divisions. Both loss making projects were completed during the year.

Opportunities in the traditional petrochemical sector for the Oil & Gas division have substantially reduced due to the current global uncertainties negatively impacting on the oil price.

The impact of the COVID-19 pandemic on economic growth is negatively affecting the demand for commodities. This has limited investment into surface mining plant infrastructure projects, which is negatively affecting the Mechanical division's order book, both locally and cross border.

The arbitration matter relating to the cancellation of a petrochemical contract had to be postponed due to a fundamental change in the client's defence. At this stage the financial impact thereof cannot be quantified.

Subsequent to year-end, Stefanutti Stocks terminated a mechanical project. The client is disputing the termination, which has been referred to arbitration. The group is confident that the termination was lawful and therefore no provision has been made.

Mechanical & Electrical's order book at February 2020 was R328 million (Feb 2019: R537 million).

Business Combinations

The exiting of Group Five Civil Engineering (Pty) Ltd and Basil Read (Pty) Ltd from the KCW JV operation necessitated the group to increase its shareholding from 25% to 50%. As the cost relating to the increase in shareholding is yet to be established, it has been based on the net asset value including a settlement agreement and excluding the recognition of deferred tax at the effective date. The group further increased its shareholding in certain non-material joint operations and acquired 100% of EIS Properties (Pty) Ltd, due to operational requirements.

The fair value of assets and liabilities of the acquisitions are reflected in the table below.

Table with 4 columns: Description, Effective date, Voting equity, Other acquisitions*. Rows include KCW-Joint Operation, Stefanutti Stocks Izazi-Joint Operation, EIS Properties (Pty) Ltd, Stefanutti Stocks BMH-Joint Operation, Non-current assets, Property, Plant and Equipment, Deferred tax assets, Current assets, Contracts in progress, Trade and other receivables, Bank balances, Non-current liabilities, Financial liabilities, Current liabilities, Trade and other payables, Excess billings over work done, Provision, Bank overdraft, Net asset value, Cost of acquisition, Cash paid, Intangible assets recognised on acquisition, Bargain purchase gain, Revenue since acquisition, Profit before tax since acquisition, Acquisition-related costs.

**Other acquisitions have been aggregated due to their net asset value not being material

Safety

Management and staff remain committed to enhanced health and safety policies and procedures, and together strive to continuously improve the group's safety performance. The group's Lost Time Injury Frequency Rate (LTIFR) at February 2020 was maintained at 0,02 (Feb 2019: 0,02) and the Recordable Case Rate (RCR) reduced to 0,29 (Feb 2019: 0,36).

Broad-Based Black Economic Empowerment (B-BBEE)
The group is a level 1 B-BBEE contributor measured in terms of the Construction Sector scorecard with a Black Economic Interest score of 58,1%.

Industry related matters

With respect to the civil claim received from the City of Cape Town (Green Point Stadium), a trial date had been set for the first quarter of 2020, however, this has been postponed. The matter will now be dealt with in an arbitration, which is anticipated to be heard during February 2021. The group remains confident it can defend this claim.

The group continues to be negatively affected through disruptive and unlawful activities by certain communities and informal business forums in certain areas of South Africa.

Dividend declaration

Notice is hereby given that no dividend will be declared (Feb 2019: Nil).

Subsequent events
Other than the matters noted herein, there were no other material reportable events which occurred between the reporting date and the date of this announcement.

Appreciation

We would like to express our appreciation to the board, the management team and all of our employees for their continuous commitment and dedication in this demanding environment. We also express our gratitude to our Lenders, service providers, customers, suppliers and shareholders for their ongoing support.

On behalf of the board

Zanele Matlala Russell Crawford
Chairman CEO

Published on 30 July 2020

Directors

Non-executive directors
Z Matlala* (Chairman), B Harie*, B Silwanyana*, J Pouta (alternate to B Silwanyana), DG Quinn*, HJ Craig*
* Independent

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R Crawford (Chief Executive Officer), AV Coccante (Chief Financial Officer)

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Transfer secretaries
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Auditors

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Company secretary
W Somerville
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This announcement together with the investor presentation is available on the company's website.